

April 20, 2006

To whom it may concern,

I am writing in support of AXYS Technologies Inc.'s entry for Product of the Year at the 2006 VIATeC Technology Awards. Early in 2006, the Watchman500™ Network Solution was selected by the Canadian Hydrographic Service - Quebec Region (CHS) for tide gauge monitoring on the St. Lawrence Seaway. I was hired to help CHS in writing the pertaining System Requirement Specification (SRS) and to participate in the selection process. Axys' solution was selected for the following reasons:

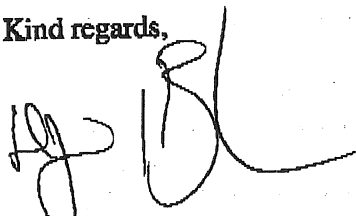
- Based on the technical specifications, it meets most if not all of the technical requirements of the original SRS;
- It is part of a technological platform that has lots of field exposure experience;
- The pricing is competitive.

Although I have had limited exposure to the product to this day, I personally believe it is a reliable product based on the numerous meetings I had with Axys engineers, the demonstrations I was given and the look I had on the related plans and specifications. Specifically, the following reasons support my position:

- ISO compliance assures quality of the product;
- Compact size and DIN rail assembly (modular);
- Clean firmware architecture that allows expandability;
- Clean integration of the enclosure;
- Simple interface to dataloggers. Same interface whether you use Axys' Data Management System software or any utility tool such as HyperTerminal;
- Simple presentation communication layer protocol (NMEA sentences);
- Communication-technology independent, able to use any telemetry with AXYS' platform.

I look forward to see all units out in the field providing real-time, valuable data on water levels in the St. Lawrence Seaway. I am confident that the Watchman500 will meet all of CHS operational requirements.

Kind regards,



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